Even though it seems that time has been gained by extending SAP ECC maintenance until 2027, it is important to make valuable use of this time and to fully prepare for the S/4HANA transition.

The cleanup of the IT landscape and processes that comes with S/4HANA requires your attention, starting with small, granular process steps and going all the way up to the larger structures.

it-motive AG is an SAP consulting company and supports you in the S/ 4HANA environment from the initial strategic considerations through conception and implementation to go-live and application management support.

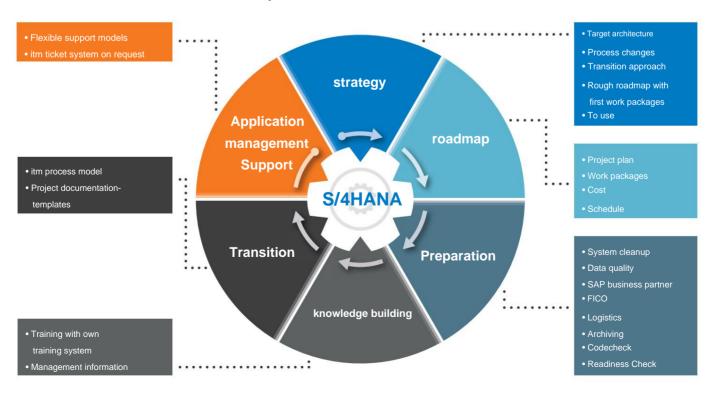
The S/4HANA service spectrum of it-motive AG was developed in parallel to our S/4HANA projects and can be tailored to the respective key requirements. Our phase model accompanies you throughout the entire S/4HANA transition. Each phase, from strategy to application management support, is implemented according to the it-motive AG project methodology and has its own dedicated results on which the subsequent phase builds.

The SAP consultants at it-motive AG have the knowledge and methods to prepare your company for the conversion from SAP ECC to SAP S/4HANA and to then provide you with comprehensive support during the transition.

Use our broad knowledge, experience and accelerator tools to optimally realize your project.

Medium-sized companies in particular are faced with the challenge of not being able to define a business case for S/4HANA and yet still starting a transition project. This is where a quick and cost-effective S/4HANA transition is desirable. it-motive AG has developed a special process for this, which we present to you on the last page. This means that medium-sized companies can also quickly and cost-effectively develop the technology basis for digitizing their company.

### The it-motive S/4HANA service spectrum



1

### S/4HANA - Your path to a successful transition



#### transition strategy

For management and department head

We will show you the innovations of the S/4HANA system and the associated By examining the corporate, IT and digitalization strategy, we determine your target architecture and use this to derive an S/4HANA roadmap based on "best practice".

The insights gathered define the S/4HANA transition approach that is right for you: Would you like to rethink the processes you have used in the past and perhaps take new paths from a best practice perspective? We will work with you to create a roadmap for the Greenfield approach.

If you want to retain your competitive and proven business processes or continue to use some of your own developments, a conversion using the Brown field approach may be the right way for you. Here we first check to what extent your add-ons and extensions are compatible with the S4/HANA system. But the world is not just black and white, it is colorful with many shades.

Likewise, there may be company-specific reasons that justify a partially mixed hybrid transition approach.

In addition to the target architecture, useful preliminary projects and a first rough project plan with budget assessment are created. We have defined appropriate templates for efficient implementation. These are tried and tested and represent the common thread for your S/4HANA transition and roadmap. Since the technology basis and also the business processes in S/4HANA can change profoundly, we also define the areas in which no further investments should be made.



#### roadmap

For management and department head

Once the S/4HANA transition strategy has been defined, a detailed project plan must be drawn up. The following activities are part of this phase: ÿ Creation of a roadmap based on an end-to-end analysis of the current processes and their transfer to S/4HANA target processes

- ÿ Recommendation target architecture
- ÿ Definition of mandatory and optional preliminary projects ÿ Creation of an overall project plan
- V Cost estimate
- ÿ Optional: Readiness & code check



#### **Preparation**

Regardless of the S/4HANA transition strategy, a whole series of preliminary projects make sense, and are sometimes even a mandatory prerequisite for the S/4HANA transition.

Depending on the customer situation, the following preliminary projects may be necessary:

- ÿ Conversion to the SAP business partner with the itm project procedure model
- ÿ Cleanup of master data
- ÿ Archiving
- ÿ Code check and creation of S/4HANA readiness
- ÿ Switch to HANA DB
- ÿ Introduction of new general ledger
- ÿ Further preparatory projects are possible



#### knowledge building through training

For department heads, key users & user

We provide an extensive training catalog. The training takes place on a separate S/4HANA training system with experienced trainers. This enables you to better evaluate the changes and innovations for your company. Your employees gain confidence in understanding and dealing with S/4HANA. This enables them to make a well-founded and valuable contribution to the S/4HANA transition.



# it motive



#### **Transition**

Consulting, conception and implementation up to go-live

The upstream phases of our process model provide the prerequisites for a "soft" S/4HANA transition.

Thanks to our special project methodology and templates, we are able to carry out the transition project efficiently and professionally.

#### standard project process model

Phase 1 project preparation	Phase 2 technical concept and prototype	Phase 3 realization	Phase 4 preparation for go-live	Phase 5 Go-live and Support
1. Business processes 2. SAP functionality 3. Systems,  clients, tools 4. Project status 5. Interfaces 6. Gap analysis 7. Project organization 8. Training	Technical concept Detailed analysis of business processes 2. Definition of the organizational structure in SAP     Fit Gap SAP functions 4. Customizing, documentation 5. Addons, interfaces 6. Prototyping of selective processes	1. Finalize the design of all business processes 2.  Localization 3.  Development of interfaces and addons 4. Complete customizing 5. Prepare training 6. Data mapping, data migration 7.  Authorization concept 8. Create cut-over plan	1. Training end users 2. Setting up support organization 3. Preparation of end users 4. Acceptance test 5.  Integration into organizational and system environment 6. Perform cut-over	1. Production operation 2. Support 3. Performance tuning 4. Optimization
Goals  1. Project scope 2. Project organization 3. Project plans 4. Project goals 5. SAP training	Goals  1. Technical concept 2. Consolidation system 3. Data cleaned 4. Integration test 5. Prototype 80 %	Goals  1. Final processes in SAP fully implemented 2. Integration test with interfaces and real data 3. Cut-over plan	Goals  1. Production system with migrated data 2.  Trained end users 3. Release for go-live	Goals  1. Stable system 2.  Project goals achieved



## Application Management Support Partner

To ensure successful operations and to relieve the burden on internal IT, it-motive AG can offer different support models for individual topics up to comprehensive ERP system support.

#### accelerators

it-motive AG has developed a variety of project accelerators.

These accompany you throughout the entire S/4HANA transition and ensure the necessary transparency and cost certainty at all times. Furthermore, these tools lead to optimized communication and thus to an acceleration of projects.

The following accelerators can be used: ÿ

Project method ÿ

Document templates ÿ

Archiving programs ÿ CVI

pre-check tool for analyzing your customer and supplier master data ÿ

Ticket system for support phase

#### S/4HANA for medium-sized businesses

The S/4HANA transition can take on the investment character of a new ERP implementation, particularly due to the necessary preliminary analyses and the resulting work packages. Medium-sized companies find this investment difficult because it is often not possible to determine an immediate benefit from S/4HANA. However, medium-sized companies are well aware that S/4HANA lays a technological foundation for the future digitalization of business processes. For this reason, it-motive AG offers medium-sized companies a fast and secure transition process. This focused and cost-optimized strategy is based on the brownfield approach. The focus is on the tasks that need to be carried out or that have a great benefit. After the conversion, the company can then decide which innovations based on the S/4HANA innovations should continue to be introduced and used in small steps.

In medium-sized companies, business processes are not much simpler than in large corporations, but there are usually fewer employees involved in the project. Short decision-making processes are possible, so we can achieve a lean approach to the S/4HANA transition. We offer this approach at a fixed price.

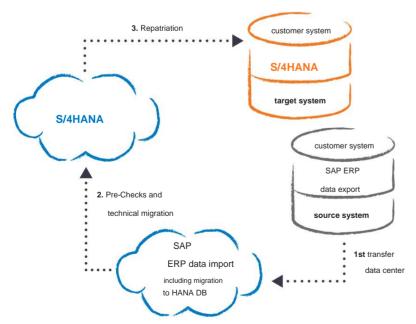
When converting your SAP system, the necessary conversion work, such as the switch to the SAP business partner, was carried out at the same time.

After that, the scope of the remaining work packages that are still required or recommended for the complete S/4HANA transition is known and can be implemented on the S/4HANA customer system. The S/4HANA system can then be transferred back to the customer's data center and prepared there for productive use.

The big advantage of this approach is that no complex preliminary analyses are carried out in workshops. Instead, the technical testing routines of SAP AG are used for testing and at the same time the technical implementation is carried out according to S/4HANA.

Let us have a personal conversation to determine which approach is right for your company.

#### S/4HANA approach for medium-sized businesses



Step 1: The customer's source system (ECC) is transferred to a secure

Step 2: The technical transformation of the customer system to an S/4HANA platform takes place in our data center. After the technical transformation, it is documented which steps still need to be completed to create a final productive system.

Step 3: The customer system that has been technically converted to the S/

4HANA platform is transferred to the customer's target
infrastructure and is then available for testing and adaptation
activities or can continue to be used by the customer via an
access.



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